| PROGRAM ARTICULATION DE   | GREE PLAN                            |              |  |   |          |
|---|--------------------------------------|--------------|--|---|----------|
| College of Lake County  | 2024-2025                            |              | Southern Illinois University Carbon              | ndale   |          |
| AA Business Administration - 61   | Hours                                | <del>.</del> | BS Marketing (MKTG) - 120 Hours                  |   |          |
|   |                                      |              | University Core Curriculum (UCC)                 | · 39 hrs*   | <b>.</b> |
|   |                                      | Hrs          |  |   | Hrs      |
| 0.00  | 5 1 (1 (0 )                          |              | UNIV 101   | Saluki Success  | NA       |
| CMM 121   | Fundamentals of Speech               |              | CMST 101   | Intro to Oral Communication                           | T        |
| ENG 121   | English Composition I                | 3            | ENGL 101   | English Composition I                                 | T        |
| ENG 122   | English Composition II               |              | ENGL 102   | English Composition II                                | Т        |
| MTH 127   | Finite Mathematics I                 |              | MATH 139   | Finite Mathematics                                    | T        |
| ECO 221   | Prin of Macroeconomics               |              | ECON 241   | Intro to Macroeconomics                               | T        |
| ECO 222   | Prin of Microeconomics               |              | ECON 240   | Intro to Microeconomics                               | Т        |
| PSY 121   | Intro to Psychology                  |              | PSYC 102   | Intro to Psychology                                   | Т        |
|   | Humanities                           |              | HUMANITIES                                       | See SIUC Transfer Equivalency Guide                   | Т        |
|   | Humanities                           |              | HUMANITIES                                       | See SIUC Transfer Equivalency Guide                   | Т        |
|   | Physical Science                     |              | PHYSICAL SCIENCE                                 | See SIUC Transfer Equivalency Guide                   | Т        |
|   | Life Science                         |              | LIFE SCIENCE                                     | See SIUC Transfer Equivalency Guide                   | Т        |
|   | Fine Arts*                           | 3            | FINE ARTS  | See SIUC Transfer Equivalency Guide                   | Т        |
|   |                                      |              | HUMAN HEALTH                                     |   | NA       |
|   |                                      |              | MULTICULTURAL                                    |   | NA       |
|   |                                      | 37           |  |   | 0        |
|   |                                      |              |  |   |          |
|   |                                      |              | *An AA from a regionally accredited I            | linois community college satisfies UCC requirements   |          |
|   |                                      |              |  |   |          |
| Program Requirements  |                                      |              | Program Requirements                             |   |          |
| BUS 121   | Intro to Business                    | 3            | Any courses not articu                           | lated will be used to satisfy general elective credit |          |
| CLC 120   | College Success Seminar              | 2            | Ally courses not articu                          |   |          |
| ACC 121   | Financial Accountring                | 4            | ACCT 220   | Accounting I-Financial                                | T        |
| ACC 122   | Managerial Accounting                | 4            | ACCT 230   | Accounting II-Managerial                              | Т        |
| BUS 221   | Business Law I                       | 3            | FIN 270  | Legal & Social Environment of Business                | Т        |
| MTH 222   | Business Statistics                  | 4            | MGMT 208   | Business Data Analysis                                | Т        |
| MTH 224   | Calc for Bus & Soc Sci               | 4            | MATH 140   | Short Course in Calculus                              | Т        |
|   |                                      | 24           |  |   |          |
|   |                                      |              | BUS 101  | Open for Business                                     | 2        |
|   |                                      |              | BUS 202  | Business Career Transitions                           | 2        |
|   |                                      |              | FIN 330  | Intro to Finance                                      | 3        |
|   |                                      |              | MGMT 202   | Business Communications                               | 3        |
|   |                                      |              | MGMT 304   | Intro to Management                                   | 3        |
| *Should also satisfy the International/Multicultural requirement  |                                      |              | MGMT 318   | Production-Operations Mgmt                            | 3        |
|   |                                      |              | MGMT 345   | Computer Information Systems                          | 3        |
|   |                                      |              | MGMT 481   | Administrative Policy                                 | 3        |
|   |                                      |              | MKTG 304   | Principles of Marketing                               | 3        |
|   |                                      |              | CoBA Elective 300/400 level*                     | ACCT, BSAN, ECON, FIN, HTEM, MGMT, MKTG, PADM         | 3        |
|   |                                      |              |  |   |          |
|   |                                      |              | MKTG 305   | Consumer Behavior                                     | 3        |
|   |                                      |              | MKTG 329   | Marketing Channels & Logistics                        | 3        |
|   |                                      |              | MKTG 363   | Integrated Marketing Communications                   | 3        |
|   |                                      |              | MKTG 480   | Marketing Research & Analysis                         | 3        |
|   |                                      |              | MKTG 493   | Marketing Strategy                                    | 3        |
|   |                                      |              | MKTG Electives                                   | 300/400 level   | 9        |
|   |                                      |              | Electives  |   | 7        |
|   |                                      |              |  |   | 59       |
|   |                                      |              |  |   | 1        |
| Total semester hrs completed  | w/AA degree:                         | 61           | Total semester hrs completed w/B                 | S degree:   | 59       |
| •   | _                                    |              |  |   |          |
|   |                                      |              | Total hrs to BS degree:                          |   | 120      |
| *ECON/HTEM/PADM courses ta  | ken at a lower level that transfer a | as unne      | Let level courses will not satisfy this request. | l<br>uirement   |          |
| to the first that the first to the fi |                                      | appt         |  |   |          |
| Degree Plan updated on 4/11/24  | by SG                                |              |  |   |          |
|   |                                      |              |  |   |          |
|   |                                      |              |  |   |          |