## TRANSFER GUIDE

### AA General Transferring into BS Marketing

### Harper College Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
<th>Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 101-3</td>
<td>Composition</td>
<td>3</td>
<td>Elective-3</td>
</tr>
<tr>
<td>ENG 102-3</td>
<td>Composition</td>
<td>3</td>
<td>Elective-3</td>
</tr>
</tbody>
</table>
| SPE 101-3   | Fund of Speech
Communication | 3            | ACC 101-4             |
| ECO 211-3   | Microeconomics         | 3            | ACC 102-3             |
| ECO 212-3   | Macroeconomics         | 3            | ACC 211/213-3         |
| PSY 101/SOC 101-3 | Intro to Psyc/Intro to Soc | 3            | ENG 130-3             |
| MTH 124-3   | Finite Mathematics     | 4            | MTH 225-4             |
| Elective-4  | Physical Science       | 3            | MTH 134-4             |
| Elective-3  | Life Science           | 3            | Electives-2           |
| Elective-3  | Humanities             | 3            |                       |

### Southern Illinois University Carbondale Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
<th>Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS 101-2</td>
<td>Open for Business</td>
<td>2</td>
<td>CoBA Elective-3</td>
</tr>
<tr>
<td>BUS 202-2</td>
<td>Business Career Transitions</td>
<td>2</td>
<td>MKTG 305-3</td>
</tr>
<tr>
<td>FIN 330-3</td>
<td>Intro to Finance</td>
<td>3</td>
<td>MKTG 329-3</td>
</tr>
<tr>
<td>MGMT 304-3</td>
<td>Intro to Management</td>
<td>3</td>
<td>MKTG 363-3</td>
</tr>
<tr>
<td>MGMT 318-3</td>
<td>Production-Operations Mgmt</td>
<td>3</td>
<td>MKTG 480-3</td>
</tr>
<tr>
<td>MGMT 345-3</td>
<td>Computer Information Systems</td>
<td>4</td>
<td>MKTG 493-3</td>
</tr>
<tr>
<td>MGMT 481-3</td>
<td>Administrative Policy</td>
<td>3</td>
<td>MKTG Electives-9</td>
</tr>
<tr>
<td>MKTG 304-3</td>
<td>Principles of Marketing</td>
<td>3</td>
<td>Electives-11</td>
</tr>
</tbody>
</table>

### Total Hours to Bachelor Degree: 120 Hours

### Questions? Contact Us!

**Harper College**  
Agnes Szemborski, M.Ed.  
Transfer Coordinator  
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**Southern Illinois University Carbondale**  
Jasmine Winters  
Chief Academic Advisor  
P: 618-453-7496  
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**Salary Range:** $41,000-$51,000  
**Possible Careers:**  
Marketing Account Executive  
Marketing Analyst  
Marketing Assistant  
Business Dev Representative  
Marketing Sales Representative

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Disclaimer: You are encouraged to use this transfer guide when planning your progress towards degree completion. Following a transfer guide does not guarantee admission into the listed program. Information is attempted to be kept current; however, any curriculum changes reflected in the Undergraduate Catalog override the information on this guide. Contact your Academic Advisor for assistance in interpreting this guide.
Baccalaureate Degree Requirements
Each candidate for a bachelor’s degree must complete the requirements listed:

*Hour Requirements.* Student must complete at least 120 semester hrs of credit. Each student must have at least 42 hrs in courses that number 300 or above from a four-year institution.

*Residence Requirements.* Student must complete the residency requirement by taking a total of 30 semester hrs at SIU Carbondale.

*Grade Point Average Requirements.* Student must have a C average for all work taken at SIU Carbondale. Some academic programs may require a higher graduating major GPA.

Compact Agreement
SIU Carbondale has recognized Illinois regionally accredited community college transferable baccalaureate-oriented Associate of Arts or Associate of Science degrees under the Compact Agreement since 1970. SIUC will continue to recognize the baccalaureate oriented associate degree (A.A. or A.S. degree) under the Illinois Articulation Initiative as satisfying SIU University Core Curriculum (UCC) requirements. The Associate of Applied Science (A.A.S.), Associate in Engineering Science (A.E.S.), the Associate in General Studies (A.G.S.), and the Associate in Fine Arts (A.F.A.) are not covered under the Compact Agreement and do not carry the same benefits as the A.A. and A.S. degrees.

Saluki Transfer Pathways
*Saluki Transfer Pathways* is the university’s dual admission program that allows baccalaureate-oriented students at eligible community colleges intending to transfer to SIU Carbondale to benefit from early admission and pre-advisement for a baccalaureate program at SIUC. Saluki Transfer Pathways allows students to be conditionally admitted to SIU Carbondale up to two years in advance of their intended transfer term so they have access to transfer credit evaluation and the university’s degree audit system. This allows students to address major specific requirements that may not be automatically fulfilled with the completion of an associate degree. Students apply to Saluki Transfer Pathways by completing the Application for Undergraduate Admission and indicating an interest in the program. To participate, students must have at least two semesters remaining at their community college, [must attend an eligible community college](#), and [must select a participating SIU major](#). Direct questions about the Saluki Transfer Pathways program to [transfer@siu.edu](mailto:transfer@siu.edu).

DegreeWorks
DegreeWorks is an easy-to-use, online degree audit tool specifically designed for students. Once admitted to SIU Carbondale, you can use it monitor your progress toward your degree in [Salukinet](#).

Saluki Transfer Estimator Portal (STEP)
The *Saluki Transfer Estimator Portal* (STEP) is a web-based tool that integrates institutional course equivalency and degree audit data to provide an unofficial credit estimation and a more seamless transfer process. STEP gives transfer students a clear roadmap for timely degree completion by providing key information about how transfer credits apply to your intended program at SIU.