



# TRANSFER GUIDE

## AAS Business Administration Management Subplan transferring into BS Marketing

Southwestern Illinois College Courses			
AAS Business Administration Management Subplan – 60 hours			
ENG 101-3	Rhetoric & Composition I	BUS 240-3	Ethics in the Workplace
Elective-2	Human Well-Being	BUS 241-3	Fundamentals of Finance
ACCT 110-4	Financial Accounting	BUS 261-3	Business Communications
ACCT 111-4	Managerial Accounting	MGMT 214-3	Principles of Management
BUS 101-3	Intro to Business	MKT 126-3	Intro to Marketing
BUS 102-3	Business Mathematics	OAT 175-3	Electronic Spreadsheets
BUS 209-3	Business Computer Systems	PSYC 223-3	Organizational Leadership
BUS 215-3	Business Law	Subplan-11	Management Subplan
BUS 220-3	Data Analytics for Business		
Southern Illinois University Carbondale Courses Capstone Option			
BS Marketing (MKTG) – 83 hours			
CMST 101-3	Intro to Oral Communication	FIN 330-3	Intro to Finance
MATH 139-3	Finite Math	MGMT 304-3	Intro to Management
ECON 240-3	Intro to Microeconomics	MGMT 318-3	Production-Operations Mgmt
ECON 241-3	Intro to Macroeconomics	MGMT 345-3	Computer Information Systems
PSYC 102/SOC 108-3	Intro to Psyc/Intro to Soc	MGMT 481-3	Administrative Policy
Elective-3	Humanities	MKTG 304-3	Principles of Marketing
Elective-3	Physical Science	CoBA Elective-3	300/400 level
Elective-3	Life Science	MKTG 305-3	Consumer Behavior
Elective-3	Fine Arts	MKTG 329-3	Marketing Channels & Logistics
Elective-3	Multicultural	MKTG 363-3	Integrated Marketing Communications
MATH 140-4	Short Course in Calculus	MKTG 480-3	Marketing Research & Analysis
BUS 101-2	Open for Business	MKTG 493-3	Marketing Strategy
BUS 202-2	Business Career Transitions	MKTG Electives-9	300/400 level
Total Hours to Bachelor Degree: 143 hours			

**Salary Range:** \$41,000-\$51,000

**Possible Careers:** Marketing Account Executive  
Marketing Analyst  
Marketing Assistant  
Business Dev Representative  
Marketing Sales Representative

### Questions? Contact Us!

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**Disclaimer:** You are encouraged to use this transfer guide when planning your progress towards degree completion. Following a transfer guide does not guarantee admission into the listed program. Information is attempted to be kept current; however, any curriculum changes reflected in the Undergraduate Catalog override the information on this guide. Contact your Academic Advisor for assistance in interpreting this guide.



## Baccalaureate Degree Requirements

Each candidate for a bachelor's degree must complete the requirements listed:

**Hour Requirements.** Student must complete at least 120 semester hrs of credit. Each student must have at least 42 hrs in courses that number 300 or above from a four-year institution.

**Residence Requirements.** Student must complete the residency requirement by taking a total of 42 semester hrs at SIU Carbondale.

**Grade Point Average Requirements.** Student must have a C average for all work taken at SIU Carbondale. Some academic programs may require a higher graduating major GPA.

## Compact Agreement

SIU Carbondale has recognized Illinois regionally accredited community college transferable baccalaureate-oriented Associate of Arts or Associate of Science degrees under the Compact Agreement since 1970. SIUC will continue to recognize the baccalaureate oriented associate degree (A.A. or A.S. degree) under the Illinois Articulation Initiative as satisfying SIU University Core Curriculum (UCC) requirements. The Associate of Applied Science (A.A.S.), Associate in Engineering Science (A.E.S.), the Associate in General Studies (A.G.S.), and the Associate in Fine Arts (A.F.A.) are not covered under the Compact Agreement and do not carry the same benefits as the A.A. and A.S. degrees.

## Saluki Transfer Pathways

[Saluki Transfer Pathways](#) is the university's dual admission program that allows baccalaureate-oriented students at eligible community colleges intending to transfer to SIU Carbondale to benefit from early admission and pre-advisement for a baccalaureate program at SIUC. Saluki Transfer Pathways allows students to be conditionally admitted to SIU Carbondale up to two years in advance of their intended transfer term so they have access to transfer credit evaluation and the university's degree audit system. This allows students to address major specific requirements that may not be automatically fulfilled with the completion of an associate degree. Students apply to Saluki Transfer Pathways by completing the Application for Undergraduate Admission and indicating an interest in the program. To participate, students must have at least two semesters remaining at their community college. Direct questions about the Saluki Transfer Pathways program to [transfer@siu.edu](mailto:transfer@siu.edu).

## DegreeWorks

DegreeWorks is an easy-to-use, online degree audit tool specifically designed for students. Once admitted to SIU Carbondale, you can use it monitor your progress toward your degree in [Salukinet](#).

## Saluki Transfer Estimator Portal (STEP)

The [Saluki Transfer Estimator Portal](#) (STEP) is a web-based tool that integrates institutional course equivalency and degree audit data to provide an unofficial credit estimation and a more seamless transfer process. STEP gives transfer students a clear roadmap for timely degree completion by providing key information about how transfer credits apply to your intended program at SIU.